PHYSICAL ADDRESS: 4276 Lomac Street Montgomery, Alabama 36106

WEBSITE:

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E-MAIL ADDRESS: preneed@fsb.alabama.gov



MAILING ADDRESS: Post Office Box 309522 Montgomery, Alabama 36130

OFFICE TELEPHONE NUMBER: 334-242-4049

FAX NUMBER: 334-353-7988

# PRENEED CERTIFICATE OF AUTHORITY CONFIDENTIAL ANNUAL FINANCIAL STATEMENT

Revised 6/2025

NAME OF CERTIFICATE OF AUTHORITY:	
D/B/A NAME (if applicable):	
MAILING ADDRESS:	
PHYSICAL ADDRESS (if different from mailing address):	
CERTIFICATE OF AUTHORITY'S E-MAIL ADDRESS:	CERTIFICATE OF AUTHORITY'S TELEPHONE NUMBER:
FUNERAL ESTABLISHMENT LICENSE NUMBER (if applicable):	FEDERAL EMPLOYER IDENTIFICATION NUMBER:
CERTIFICATE OF AUTHORITY'S FISCAL YEAR END DATE:	CERTIFICATE OF AUTHORITY LICENSE NUMBER:
TYPE OF BUSINESS ENTITY (check the appropriate box):	
Funeral Establishment Cemetery Authorit	cy Combination Funeral and Cemetery Third-Party Seller
TYPE OF ORGANIZATION (check the appropriate box):	
Sole Proprietorship Partnership	LLC LLP C Corp S Corp

#### **CONFIDENTIALITY NOTICE**

This Annual Financial Statement contains confidential and proprietary information intended solely for the use of the authorized recipient(s). The data provided may include sensitive financial information and is subject to confidentiality obligations.

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MAIL TO: Alabama Board of Funeral Services 4276 Lomac Street Montgomery, Alabama 36106

#### **INSTRUCTIONS**

# READ THE INFORMATION CONTAINED IN THIS DOCUMENT CAREFULLY BEFORE COMPLETING THIS FINANCIAL STATEMENT.

- 1. Preparation of the attached financial statement by a Certified Public Accountant is preferred, but not required. If prepared by a Certified Public Accountant, the proper report must be completed. Each report must be personally signed by the preparer together with indication of State of registration and certificate or license number. Firm signatures will not be accepted.
- 2. The Alabama Board of Funeral Services will accept only this form or a compiled, reviewed or audited financial statement prepared in conformity with accounting principles generally accepted in the United States of America (GAAP) to include any departures adopted by the Board. No other form of financial statement will be accepted. Each item, when applicable, must be set forth in full. Wherever explanations are requested, they must be given in detail. Please round amounts to the nearest dollar.
- 3. This form is to follow the statutory basis of accounting for preneed entities as prescribed by the Alabama Board of Funeral Services. The statutory basis prescribed by the Alabama Board of Funeral Services differs from measurements and disclosures required by accounting principles generally accepted in the United States of America (GAAP) as noted in A. through C. below:
  - a. GAAP requires the consolidation of certain equity investments and of variable interest entities under FIN 46(R), entitled Consolidation of Variable Interest Entities. The Board requires that only the primary reporting entity's accounts and activities be reported on this form. Investment in trusts are to be marked-to-market as of the financial statement date. Closely-held investments should be recorded using the equity method.
  - b. Deferred revenue for preneed contracts incurred prior to May 1, 2002 (pre-law) is to be equal to the current cost of providing the preneed services and merchandise.
  - c. A noncurrent receivable is to be recorded for the face amount of life insurance policies used to fund preneed contracts, with the offset being a credit to deferred revenue.
- 4. The signatory statement on page 2 must be signed by the individual if the applicant is an individual, by the duly authorized officer if a corporation, managing member if a limited liability entity, or by a general partner if a partnership.
- 5. The attached financial statement is to be prepared for the Certificate of Authority as of the entity's most recent fiscal year-end and is due annually in order to renew the Certificate of Authority license. Preneed applications will not be accepted if more than twelve (12) months have transpired since the date of the financial statement.
- 6. All preneed entities must have at least the required minimum equity required by Alabama Board of Funeral Services Preneed Regulation Chapter 395-X-9-.08:

<b>Total Preneed Deferred Revenue</b>	Minimum Equity Required
\$1000,000.00 or less	\$10,000.00
\$100,000.01 or greater	not less than 10% x total preneed deferred revenue

7. Notes are an integral part of this financial statement and should be attached. The Board has provided sample notes to aid the preparer with some of the more common notes required. These sample disclosures may include notes that do not apply to the filing entity or provide information that is applicable to the entity's circumstances. If the sample notes do not apply to the Certificate of Authority, please indicate by marking N/A through the sample note that is not applicable to the Certificate of Authority. Please do not omit any of the notes from this financial statement to comply with the statutory basis prescribed by the Alabama Board of Funeral Services for the Individual or Company for which you are filing. The Board requires certain disclosures it deems necessary to its understanding of the filing entity's financial position and operations. These notes are marked with an asterisk (\*) and must be completed.

#### **SIGNATORY STATEMENT**

The undersigned hereby declares that the following is a true statement of the financial condition, operations, and cash flows of the Individual, Partnership, Corporation, or Limited Liability Company herein first named as of the date herein first given and that this statement is for the express purpose of securing a preneed Certificate of Authority license (either initial or renewal).

DATED THIS DAY OF		, 20	
NAME OF CERTIFICATE OF AUTHORITY	<b>7</b> :		
CERTIFICATE OF AUTHORITY NUMBER	:		
NAME OF AUTHORIZED REPRESENTAT	IVE OF CERTIFICATE OF AU	ΓHORITY:	
SIGNATURE OF AUTHORIZED REPRESE	NTATIVE OF CERTIFICATE O	OF AUTHORITY:	

NAME OF CERTIFICATE OF AUTHORITY:	
STATEMENT OF ASSETS, LIABILITIES, AN	D NET WORTH – STATUTORY BASIS
AS OF (Month, Day, Year):	
ASSETS	
	\$
The second secon	
TOTAL CURRENT ASSETS	
PROPERTY AND EQUIPMENT  Office Furniture and Equipment Automobiles and Other Vehicles Leasehold Improvements Land and Buildings	
Less Accumulated Depreciation NET PROPERTY AND EQUIPMENT	
OTHER ASSETS Receivables	
Deferred Tax Asset Assets Held in Trust (Non-Preneed) Long-Term Investments Intangible Assets Preneed Receivables Funded by Trust Preneed Receivables Funded by Insurance	
Preneed Receivables Funded by Surety Bond/Letter of Cre TOTAL OTHER ASSETS	dit

TOTAL ASSETS

NAME OF CERTIFICATE OF AUTHORITY:	
STATEMENT OF ASSETS, LIABILITIES, AND N	ET WORTH - STATUTORY BASIS
AS OF (Month, Day, Year):	
LIABILITIES AND NET WORTH	
CURRENT LIABILITIES  Accounts Payable  Notes Payable  Current Maturities of Long-Term Debt  Commissions Payable  Taxes Payable:  Payroll  Real Property  Federal and State  Other  Deferred Tax Liability  Other Accrued Expenses	\$
TOTAL CURRENT LIABILITIES  OTHER LIABILITIES  Noncurrent Maturities of Long-Term Debt Deferred Tax Liability Pre-Law Deferred Revenue Post-Law Deferred Revenue	
TOTAL OTHER LIABILITIES  TOTAL LIABILITIES	\$
NET WORTH  Individual or Partnership Capital Capital Stock Additional Paid-In Capital Retained Earnings Accumulated Other Comprehensive Income Treasury Stock at Cost Shares	
TOTAL NET WORTH	

TOTAL LOABILITIES AND NET WORTH

NAME OF CERTIFICATE OF AUTHORITY:		
STATEMENT OF INCOME AND EXPENSES - STATUTORY BASIS		
FOR THE YEAR ENDED (Month, Day, Year):		
INCOME AND EXPENSES		
INCOME  Preneed Merchandise and Services Fulfilled At-Need Merchandise and Services Interest Income Other Income	\$	
TOTAL INCOME		
EXPENSES Cost of Sales		
Operating Expenses: Administrative Fees – Trusts		
Advertising Bank Charges		
Commissions Contract Labor Depreciation and Amortization		
Dues and Subscriptions Insurance		
Interest Meals and Entertainment		
Miscellaneous Office Supplies and Expense		
Payroll Taxes Professional Fees		
Profit-Sharing Rent		
Repairs and Maintenance Salaries		
Supplies Taxes and Licenses Telephone		
Travel Utilities		
Other TOTAL EXPENSES		
INCOME(LOSS) BEFORE PROVISION FOR INCOME TAXES		
PROVISION FOR INCOME TAXES		
NET INCOME (LOSS)	\$	

NAME OF CERTIFICATE OF AUTHORITY:	
STATEMENT OF COMPREHENSIVE INCOME - STATUTO	RY BASIS
FOR THE YEAR ENDED (Month, Day, Year):	
NET INCOME (LOSS)	
OTHER COMPREHENSIVE INCOME (LOSS), NET OF TAX: Unrealized Gains (Losses) on Securities: Unrealized Holding Gains (Losses) arising during period Less Reclassification Adjustment for Gains (Losses) Included in Net Income	\$
OTHER COMPREHENSIVE INCOME (LOSS)	
COMPREHENSIVE INCOME (LOSS)	\$

NAME OF CERTIFICATE OF AUTHORITY:	
STATEMENT OF CASH FLOWS - STATU	JTORY BASIS
FOR THE YEAR ENDED (Month, Day, Year):	
INCREASE (DECREASE) IN CASH AND CASH EQUIVALENTS	
Net Income (Loss) Adjustments to Reconcile Net Income (Loss) to Net Cash Provided (Used) by Operations: Depreciation Amortization (Gain) Loss on Sale of Securities (Gain) Loss on Sale of Property and Equipment Deferred Income Taxes Changes in Assets and Liabilities: Accounts Receivable Inventories Prepaid Expenses and Other Assets Preneed Activity Accounts Payable Accrued Expenses	\$
CASH FLOWS FROM INVESTINF ACTIVITIES  Proceeds from Sale of Securities Purchase of Securities Proceeds from Sale of Property and Equipment Purchase of Property and Equipment	

Net cash provided (used) by investing activities

NAME OF CERTIFICATE OF AUTHORITY:		
STATEMENT OF CASH FLOWS - STATUTO	RY BASIS	
FOR THE YEAR ENDED (Month, Day, Year):		
CASH FLOWS FROM FINANCING ACTIVITIES  Borrowings on Notes Payable Repayment of Notes Payable Borrowings on Long-Term Debt Repayment of Long-Term Debt Distributions to Stockholders		
Net cash provided (used) by financing activities		
NET INCREASE (DECREASE) IN CASH AND CASH EQUIVALENTS	\$	
CASH AND CASH EQUIVALENTS AT BEGINNING OF YEAR	\$	
CASH AND CASH EQUIVALENTS AT END OF YEAR	\$	
SUPPLEMENTAL DISCLOSURES OF CASH FLOW INFORMATION		
Cash paid during the year for: Interest	\$	
Income Taxes	\$	

# Please note: These reports are to be completed only by a Certified Public Accountant (Audit or Compilation Report) or a Public Accountant (Compilation Report Only).

	INDEPENDENT AUDITORS' REPORT	
We have audited the accompanying Statem	nent of Assets, Liabilities, and Net Worth - Statu	tory Basis of
as of, and the related Statements of Income, Comprehensive Income, and Cash Flows - Statutory Basis for the year then ended. These financial statements are the responsibility of the Company's management. Our responsibility is to express an opinion on these financial statements based on our audit.		
We conducted our audit in accordance with auditing standards generally accepted in the United States of America. Those standards require that we plan and perform the audit to obtain reasonable assurance about whether the financial statements are free of material misstatement. An audit includes examining, on a test basis, evidence supporting the amounts and disclosures in the financial statements. An audit also includes assessing the accounting principles used and significant estimates made by management, as well as evaluating the overall financial statement presentation. We believe that our audit provides a reasonable basis for our opinion.		
	in conformity with the accounting practices pr sive basis of accounting other than Generally Ac	
In our opinion, the financial statements re of	ferred to above present fairly, in all material res	spects, the Assets, Liabilities, and Net Worth
	_ as of basis of accounting described in Note 1.	, and the results of its operations and its
cash flows for the year then ended, on the	basis of accounting described in Note 1.	
This report is intended solely for the informal Alabama Board of Funeral Services and is	mation and use of the management of not intended to be and should not be used by a	and the nyone other than these specified parties.
FIRM NAME:		
CERTIFICATE NUMBER:	STATE OF CERTIFICATION:	FEDERAL IDENTIFICATION NUMBER:
SIGNATURE (FIRM SIGNATURES NOT ACCEPTED):		
	ACCOUNTANTS' COMPILATION REPORT	
We have compiled the accompanying State	ement of Assets, Liabilities, and Net Worth - Stat	tutory Basis of
Comprehensive Income, and Cash Flows -	_ as of Statutory Basis for the year then ended include for Accounting and Review Services issued by t	, and the related Statements of Income, ed in the accompanying prescribed form in the American Institute of Certified Public
Our compilation was limited to presenting in the form prescribed by the Alabama Board of Funeral Services information that is the representation of management. We have not audited or reviewed the financial statements referred to above and, accordingly, do not express an opinion or any other form of assurance on them.		
This report is intended solely for the informal Alabama Board of Funeral Services, and is	mation and use of the management of not intended to be and should not be used by a	and the nyone other than these specified parties.
FIRM NAME:		
CERTIFICATE NUMBER:	STATE OF CERTIFICATION:	FEDERAL IDENTIFICATION NUMBER:
SIGNATURE (FIRM SIGNATURES NOT ACCEP	TED):	

AFFADAVIT FOR INDIVIDUAL				
STATE OF				
COUNTY OF				
his or her books, are a true and accurate s thereof and the period then ended.		poses and says that the nancial condition, result		
SIGNATURE OF INDIVIDUAL:				
SOCIAL SECURITY NUMBER:	Sworn to and subscri	bed before me this	day of	, 20
SIGNATURE OF NOTARY PUBLIC:				
AFFADAVI	T FOR PARTNERSHIP (	OR LIMITED LIABILITY	COMPANY	
STATE OF				
COUNTY OF				
	, being duly sworn, de	poses and says that he o	r she is a partner (mem	ber) of the firm of
And accurate statement of the financial coperiod then ended.		ng financial statements, t ation, and cash flows of s		
SIGNATURE OF PARTNER OR MEMBER:				
Sworn to and subscribed before me this	day of	, 20		
SIGNATURE OF NOTARY PUBLIC:				
	AFFADAVIT FOR	R CORPORATION		
STATE OF				
COUNTY OF				
	, being duly sworn, de	poses and says that he o	r she is an officer of	
he or she is familiar with the books of said the foregoing financial statements taken f condition, results of operations, and cash	d corporation showing it from the books of said co	orporation are a true and	sults of operation, and call accurate statement of t	ash flows; and that the financial
SIGNATURE OF PARTNER OR MEMBER:				
Sworn to and subscribed before me this	day of	, 20		
SIGNATURE OF NOTARY PUBLIC:				

Notes are an integral part of this financial statement and should be attached. The Board has provided sample notes to aid the preparer with some of the more common notes required. These sample disclosures may include notes that do not apply to the filing entity or provide information that is applicable to the entity's circumstances. If the sample notes do not apply to the Certificate of Authority, please indicate by marking N/A through the sample note that is not applicable to the Certificate of Authority. Please do not omit any of the notes from this financial statement to comply with the statutory basis prescribed by the Alabama Board of Funeral Services for the Individual or Company for which you are filing. The Board requires certain disclosures it deems necessary to its understanding of the filing entity's financial position and operations. These notes are marked with an asterisk [\*) and must be completed.

NAME OF CERTIFICATE OF AUTHORITY:	
NOTES TO FINANCIAL STATEMENTS	

FOR THE YEAR ENDED	(Month, Day, Year):	
	, 3,	

## 1. SUMMARY OF SIGNIFICANT ACCOUNTING POLICIES Nature of Operations

\_\_\_\_\_ (the Company) provides at-need funeral services and related products, as well as cemetery lot sales and pre-arranged funeral and cemetery contract sales in the State of Alabama.

## Cash and Cash Equivalents

For the purpose of the Statement of Cash Flows, the Company considers all highly liquid debt instruments and certificates of deposit purchased with an original maturity of three months or less to be cash equivalents.

#### Accounts Receivable

The Company reports trade receivables at net realizable value. Management determines the allowance for doubtful accounts based on historical losses and current economic conditions. On a continuing basis, management analyzes delinquent receivables and, once these receivables are determined to be uncollectible, they are written off through a charge against the allowance or against earnings.

#### **Inventories**

Inventories consist of cemetery plots, mausoleum vaults, and crypts, and are valued at the lower of cost or market, using the first-in, first-out method.

# **Property and Equipment**

Major additions of property and equipment are capitalized at cost. Maintenance and repairs are charged to expense as incurred. The cost and accumulated depreciation of property and equipment disposed of are removed from their respective accounts, and any related gain or loss is reflected in income. For financial reporting purposes, depreciation is provided using the straight-line and accelerated methods over the estimated useful lives of the assets.

#### **Basis of Accounting**

The accompanying financial statements present financial results on the Statutory Basis of Accounting as prescribed by the Alabama Board of Funeral Services, which is a comprehensive basis of accounting other than Generally Accepted Accounting Principles (GAAP). This basis differs from GAAP in the following material areas:

- GAAP requires the consolidation of certain variable interest entities under FIN 46(R), entitled Consolidation of Variable Interest Entities. However, the Board requires that only the filing entity's accounts and activities be reported in the accompanying statements. Therefore, investments in trusts are marked-to-market as of the financial statement date and closely held investments are recorded using the equity method.
- The Board also requires a noncurrent receivable to be recorded for the face amount of life insurance policies used to fund preneed contracts, with the offset being a credit to deferred revenue. Further, the Board requires deferred revenue for preneed contracts incurred prior to May 1, 2002 (pre-law) to be equal to the current cost of providing preneed services and merchandise.

## Revenue Recognition

The Company's operation is subject to the Code of Alabama 1975, Title 34, Chapter 13, as enacted by the 2023 Legislature of Alabama under Act No. 2022-339 and cited as the "Alabama Preneed Funeral and Cemetery Act of 2023." The Company recognizes revenue from two main sources: at-need and preneed sales.

At-need sales are recorded as a completed contract; therefore, income and related expenses are recognized currently.

Preneed sales are recorded as deferred revenue when the sales contract is accepted.

	NOTES T	O FINANCIAL STATEMENTS	
FOR T	HE YEAR ENDED (Month, Day, Year):		
	refundable to or transferable to the co of accounting is as deferred revenue. I	TING POLICIES (CONTINUED)  by preneed arrangement made on or after  consumer; therefore, management believe  Following this method, revenue would no  ed. Additionally, the cost of goods sold wo	es that the proper method ot be recognized until the
		ty licensed to sell preneed arrangements ving the final payment on the preneed cone contract price.	
		urred. Advertising expense was \$	for the year
	ended	(month, day, year).	
2.	consist of taxes currently due plus def the basis of assets and liabilities for fit differences relate to marketable equit depreciation methods for financial stat or liability represents the future tax re Use of Estimates in the Preparation of In preparing financial statements in of the Alabama Board of Funeral Service affect the reported amounts of assets financial statements and revenues and from those estimates. CASH AND CASH EQUIVALENTS The Company maintains its cash in bate Insurance Corporation limits. The Corporation limits is company is INVESTMENTS	onformity with the statutory basis of access, management is required to make estimand liabilities and the disclosure of contide expenses during the reporting period. And deposit accounts which, at times, may mpany has not experienced any losses in a not exposed to any significant credit risk in the balance sheet according to manage	ed for differences between ses. The Company's deferent esulting deferred tax asset counting as prescribed by mates and assumptions that ingencies at the date of the Actual results could differ y exceed Federal Deposit such accounts. k in regard to cash.
	Cost Gross Unrealized Gains Gross Unrealized Losses	\$ 	
	Fair Value	\$	
	Proceeds and gross realized gains on	sales of available-for-sale securities usin	g the specific identification
		and \$, respectively,	

NAME OF CERTIFICATE OF AUTHORITY:	
NOTES TO FINAN	ICIAL STATEMENTS
FOR THE YEAR ENDED (Month, Day, Year):	
4. LONG-TERM DEBT  Long-Term debt as of	consisted of the following:
Installment notes payable to banks, bearing	interest rates ranging
from% to%, payable in m	onthly installments
totaling \$ including in	terest, maturing from
	to
equipment.	, secured by certain
Unsecured note payable to related party, bear	
%, maturing	·
Total long-term debt	
Current maturities of long-term debt	

Noncurrent Maturities of Long-Term Debt

NOTES TO FINAN	NCIAL STATEMENTS		
R THE YEAR ENDED (Month, Day, Year):			
<b>5. INCOME TAXES</b> The provision for income taxes consisted of the formula of the	following for the year ended		
-			
Federal: (mo	nth, day, year):		
rederal: Current	\$		
Deferred			
State:			
Current			
Deferred	<del></del>		
Total provision for income taxes	\$		
The provision for income taxes for the year ende	d		
(mo	nth, day, year) is included		
in the financial statement as follows:			
Statement of Income and Expenses – Continui			
Statement of Comprehensive Income – Unreal Securities	ized Holding Gains on		
Total provision for income taxes	\$		
6. EQUITY			
Capital Stock consisted of shares of com-	Capital Stock consisted of shares of common stock authorized, issued, and outstanding.		
Changes in the Company's retained earning acco	Changes in the Company's retained earning accounts during		
cons	sisted of the following:		
Beginning Balance - Retained Earnings	\$		
Net Income (Loss)			
Distribution to Owners			
Ending Balance – Retained Earnings	\$		
Changes in the Company's accumulated other co	mprehensive income		
during	consisted of the		
following:	<b>A</b>		
Beginning Balance Other Comprehensive Income	\$		
other comprehensive income			
Ending Balance	\$		

NAME OF CERTIFICATE OF AUTHORITY:	
NOTES TO FINANCIAL ST	TATEMENTS
FOR THE YEAR ENDED (Month, Day, Year):	
7. PRENEED RECEIVABLES*  The amount of preneed receivables to be shown in the St Statutory Basis depends upon the method of funding. For surety bond, the amount of preneed receivables is the sur the preneed purchaser at the date of the financial statem amount of the preneed receivables is the sum of the future purchaser plus the amount in trust on the date of the financial statem different than the amount required by the preneed law to losses on the trust). For those entities that fund using life receivables is the face amount of the life insurance contrast merchandise. For those preneed entities that utilize more of the above procedures must be followed for each method.	r those entities that fund using a letter of credit or a m of the future preneed payments to be made by ent. For those entities that fund using a trust, the re preneed payments to be made by the preneed ancial statement (the amount in the trust may be to be deposited into trust because of any gains or e insurance contracts, the amount of preneed act purchased to fund the preneed services and re than one of the above methods of funding, each
Preneed Receivables as of following: Pre-Law: Funded by Letter of Credit Funded by Surety Bond Funded by Trust Funded by Life Insurance Not Funded	(month, day, year) consisted of the
Pre-Law Preneed Receivables  Post-Law:	
Funded by Letter of Credit - Funded by Letter of Credit - Funded by Letter of Credit - Funded by Surety Bond - Funded by Surety Bond - Funded by Trust - Funded by Trust - Funded by Trust - Funded by Life Insurance - Funded by Life Insurance -	
Post-Law Preneed Receivables	·

**Total Preneed Receivables** 

NAME	OF CERTIFICATE OF AUTHORITY:	
	NOTES TO FINANCIAL STATE	MENTS
FOR TH	IE YEAR ENDED (Month, Day, Year):	
8.	<b>DEFERRED REVENUE*</b> Regardless of the method of funding, the amount of preneed of statements is: (1) for preneed contracts incurred prior to May preneed services and merchandise; and (2) for preneed contracts the retail value of the preneed services and merchandise.	1, 2002, the current cost of providing
	Preneed Deferred Revenue as of the following: Pre-Law:  Funded by Letter of Credit	
	Funded by Letter of Credit Funded by Surety Bond Funded by Trust	\$
	Funded by Life Insurance Not Funded	
	Pre-Law Preneed Deferred Revenue	
	Post-Law: Funded by Letter of Credit Funded by Surety Bond Funded by Trust Funded by Life Insurance	
	Post-Law Preneed Deferred Revenue	
	Total Preneed Deferred Revenue	\$